



















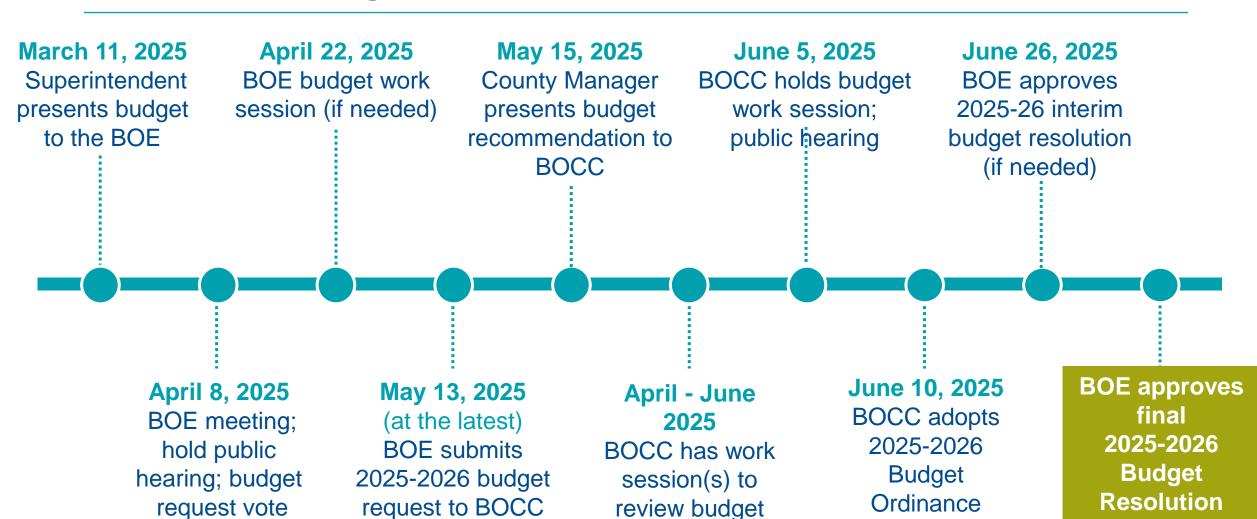


### SUPERINTENDENT'S 2025-2026 BUDGET RECOMMENDATION

March 11, 2025

WHITNEY OAKLEY, ED.D. | SUPERINTENDENT

### Budget Process – Next Steps



### Overview









GUILFORD COUNTY STUDENT ENROLLMENT



SUPERINTENDENT'S BUDGET RECOMMENDATION



2025-2026 OPERATING
BUDGET
RECOMMENDATION



# Guilford County Schools: An Economic Engine for Our Future

- Driving economic growth
- Fostering community development
- Shaping the future of our communities







### Guilford County Schools is the Best Educational Choice for Families





JANUARY 17, 2024

FACT SHEET: Biden-Harris Administration Announces Improving Student Achievement Agenda in 2024 Telehealth is helping this school district fight chronic absenteeism and improve mental health







### Defining Excellence

### GCS is The Best Public School System in NC



Accelerating Learning



Providing Innovative Choice Programs



Offering Great Neighborhood Schools



Supporting
Students with
Caring Teachers
and Staff



Preparing Students for the World





### VISION

Transforming learning and life outcomes for all students.

### **MISSION**

Guilford County students will graduate as responsible citizens prepared to succeed in higher education or in the career of their choice.

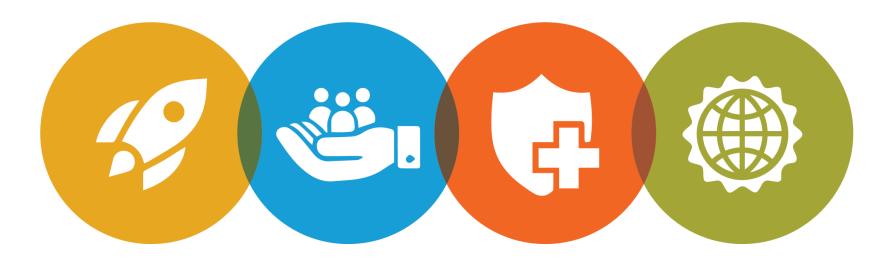
### **VALUES**

Diversity | Empathy | Integrity | Innovation | Equity

We continue to be driven by our mission, vision, and values.

### **Focus Areas**

### Our new strategic direction is anchored in four focus areas:



Accelerate learning

Recruit, retain, and reward top talent

Strengthen health, wellness & safety in schools

Prepare students for the world







- Strengthen core curriculum and increase access to high-quality instruction across the district
- Grow instructional leaders with a strong equity lens committed to increasing student achievement across racial groups
- Expand learning recovery efforts (high-dosage tutoring and learning hubs)
- Improve supports at key academic transition points, including kindergarten, sixth and ninth grades.



### **Enrollment Strategies**

Two planning teams have been working to analyze current practices and research strategies and develop a comprehensive transition plan for key academic transition points prior to and at kindergarten entry, and the transition from 5<sup>th</sup> to 6<sup>th</sup> grade and 8th to 9th grade.



### School Highlights

Growth



**Performance** 



64 SCHOOLS

met growth in 2023-2024

77 SCHOOLS

increased their performance composites compared to 2022-23

28

**SCHOOLS** 

exceeded growth in 2023-24

19 SCHOOLS

Improved their school performance grade in 2023-24

SCHOOLS
moved off the
low-performing
list

ALL STUDENT GROUPS

rates compared to 2022-23



### District Highlights

Cohort Graduation Rate



92.2

Is the highest Cohort Graduation Rate GCS has ever had!

Performance Status

13.5



Point decrease in the percent of Low-Performing schools!







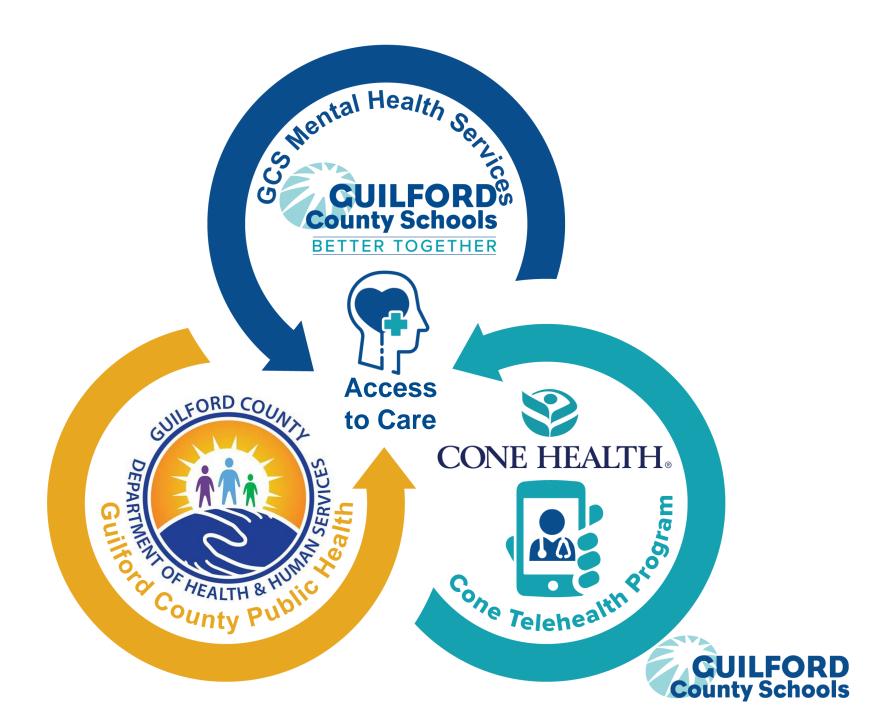


- Grow mental health supports for students and staff
- Expand school safety strategies, including deploying school bond dollars
- Support student wellbeing and physical health



### Student Access to Care

Physical, social, emotional, and mental health & wellness



### School Based Telehealth Clinic

Healthy students are more successful.

Your child can see a provider at school and get back to learning while you have fewer interruptions to your day.



### By the Numbers 2023-2024





### Safety System Improvements



110

**SCHOOLS** 

Converted to a new video management system



5,950

**CAMERAS** 

Upgraded with advanced technology



12,590

**VIEWS** 



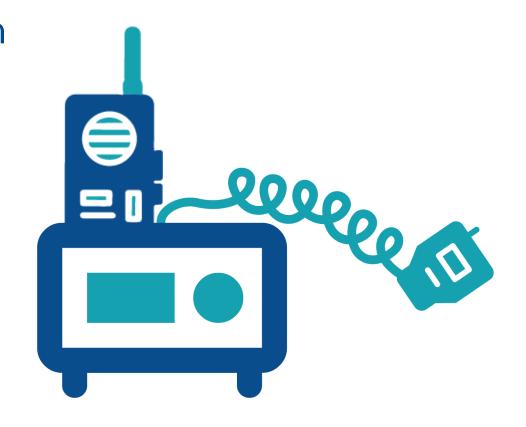
 $\mathsf{ALL}$ 

Middle and comprehensive high schools have touchless security scanners

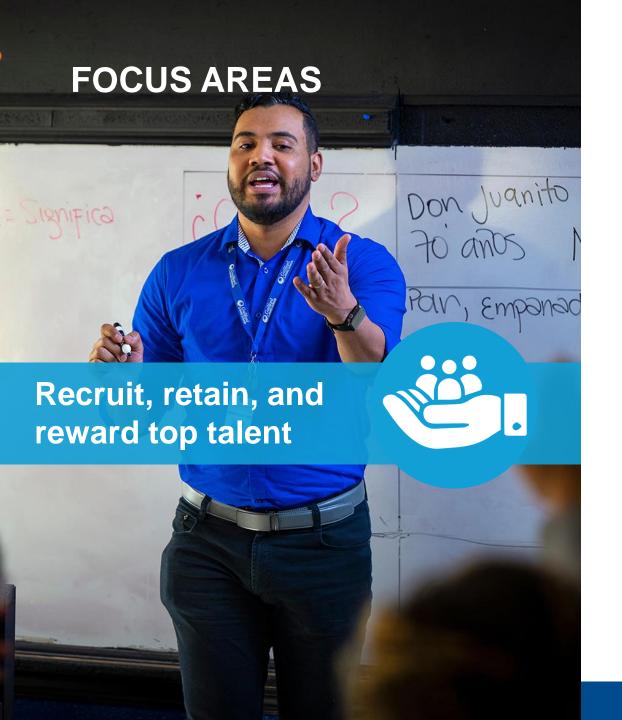


### Radio Upgrades

- New centralized radio system run on the Guilford Metro Communications System
- All new Radios for Transportation
- Portable radio for each school and key Central Office positions









- Advocate for competitive living wages for all staff
- Foster working environments where all staff feel respected, seen and appreciated
- Provide all staff with meaningful professional opportunities to learn and grow



### Teacher Supplement







### Teacher Attrition 2022-23

In NC in 2022-23, teacher attrition ranged from 6.0% in Camden County to 30.7% in Asheville City.

LEA	2020-21 Attrition	2021-22 Attrition	2022-23 Attrition
Charlotte	9.3%	11.0%	18.2%
Durham	8.3%	14.6%	21.1%
Guilford	8.2%	10.6%	18.3%
Wake	7.7%	9.3%	16.7%
Winston-Salem/Forsyth	9.5%	11.5%	15.6%
STATE	8.2%	11.1%	16.8%



### Teacher Pay Raises



No. 1 in business, No. 38 in teacher pay

RALEIGH (May 8, 2024)



Opinion: Lack of funding and low teacher wages create a perfect storm for education in NC

Tom Campbell Guest Columnist
Published 5:01 a.m. ET Nov. 16, 2024



PRESS RELEASE

North Carolina Drops Two Spots in Annual Teacher Salary Rankings

### **NC NEWSLINE**

### NC prepares to sock it to teachers and state employees yet again

Projected rise in health insurance premiums is the latest installment in the political right's war on all things public

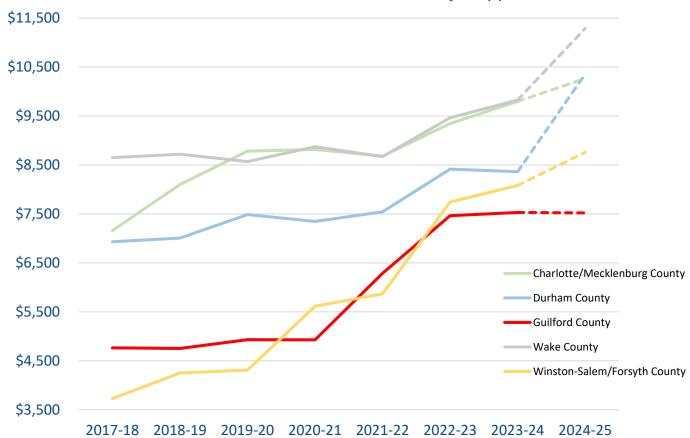
ROB SCHOFIELD FEBRUARY 11, 2025 5:30 AM



# The Newscobserver Pay raises are coming soon for Wake school employees. See how much extra they'll get. By T. Keung Hui Updated August 15, 2024 3:33 PM C

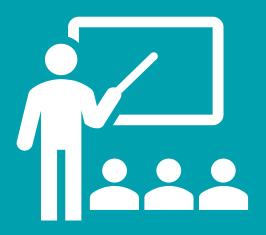
### Teacher Supplement

Local Teacher Salary Supplement



Source: North Carolina Department of Public Instruction Statistical Profile





2025-26 Budget Recommendation includes \$10 million to increase the local teacher supplement.

# Classified Staff Compensation Plan







### Classified Staff Pay



Charlotte-Mecklenburg Schools approve pay increase for non teaching staff: What to know

Wage increase to benefit 'classified' employees

By Cassidy Johncox

Published: Jan. 30, 2025 at 2:17 PM EST

### THE RANT

Your source for news in Sanford, North Carolina

Classified school staff asks for raise, pay scale

Date: November 14, 2024 By Richard Sullins | richard@rantnc.com

### The News&Observer

Pay raises are coming soon for Wake school employees. See how much extra they'll get.

By **T. Keung Hui**Updated August 15, 2024 3:33 PM | 💭





CHARLOTTE

CMS leaders unanimous vote to raise minimum wage for classified staff

by: <u>Caroline Bowyer</u> Posted: Jan 28, 2025 / 10:11 PM EST Updated: Jan 29, 2025 / 10:44 AM EST

#### WS/FCS approves pay increases for classified employees

by Casey Zanowic | Wed, November 13th 2024 at 5:37 PM **Updated** Wed, November 13th 2024 at 8:50 PM

WINSTON-SALEM, N.C. — Winston-Salem/Forsyth County Schools teacher assistants are getting a pay raise. It was approved unanimously at last night's school board meeting. Now, the district hopes to give all classified employees those increases as well.



### Select Jobs: Market Values and Pay Rate Increases over Time

	0 Years of Experience				15 Years of Experience			30 Years of Experience				
Job	2022-2023	2023-2024	Market Value	Difference: Current Rate and Market Value	2022-2023	2023-2024	Market Value	Difference: Current Rate and Market Value	2022-2023	2023-2024	Market Value	Difference: Current Rate and Market Value
Teacher Assistant	\$15.00	\$15.60	\$15.25	\$0.35	\$15.00	\$17.45	\$18.78	-\$1.33	\$15.00	\$18.66	\$23.48	-\$4.82
School Treasurer	\$15.00	\$15.91	\$17.65	-\$1.74	\$15.00	\$18.48	\$21.75	-\$3.27	\$17.31	\$20.21	\$27.19	-\$6.98
Plumber I	\$15.00	\$15.99	\$19.46	-\$3.47	\$15.00	\$18.57	\$23.97	-\$5.40	\$17.94	\$20.31	\$29.97	-\$9.66
Bus Driver	\$15.25	\$16.13	\$16.01	\$0.12	\$17.89	\$20.16	\$19.72	\$0.44	\$20.81	\$23.06	\$24.66	-\$1.60
HVAC II	\$15.87	\$16.66	\$21.46	-\$4.80	\$16.44	\$20.83	\$26.43	-\$5.60	\$20.00	\$23.82	\$33.05	-\$9.23
Software Specialist	\$22.62	\$23.75	\$24.84	-\$1.09	\$24.42	\$29.69	\$30.60	-\$0.91	\$31.27	\$33.95	\$38.25	-\$4.30
Programmer	\$24.55	\$25.78	\$28.76	-\$2.98	\$26.58	\$32.23	\$35.42	-\$3.19	\$34.04	\$36.85	\$44.28	-\$7.43

## Classified Staff Compensation Plan Next Steps

- Create consistent differences between steps across all grades;
- Reduce the number of grades to create meaningful distinctions between jobs of varying scope and impact; and
- Raise pay rates to be more comparable to market values.





2025-26 Budget
Recommendation
includes \$15.3 million
for phase II of Classified
Staff Compensation
Plan





- Build 21st-century schools that prepare students to compete in a global economy
- Invest in programs that provide students with the tools to perform 21st-century jobs
- Strengthen alignment between GCS programs, college readiness and workforce development needs
- Expose students early to a broad range of postsecondary opportunities and prepare our graduates to seek various pathways, including employment, enrichment, entrepreneurship and enlistment

**County Schools** 

### Addressing Student Needs Through Partnerships



### Connecting Learning and Careers to Build the Workforce of Tomorrow

Oakley and Suggs: In North Carolina, education and business are working together to prepare students for good-paying, high-demand jobs.

The High Point Enterprise, N.C.

### City donates to tutoring program

PAT KIMBROUGH, The High Point Enterprise, N.C.

Fri, October 11, 2024 at 11:59 PM EDT · 2 min read

THE HECHINGER REPORT

# OPINION: Powerful partnerships can help solve the national teaching shortage

School districts are working with minority-serving institutions to train qualified teachers

by CASSANDRA HERRING

August 6, 2024

### **Forbes**

How Business Leaders Can Help Improve The US Education System

By Julia Rafal-Baer, Forbes Councils Member



### Dual College Enrollment

GCS students took 10,024 college courses this past school year through the Career and **College Promise** program or at an early/middle college.









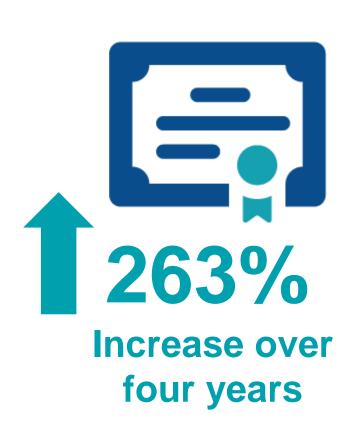
SUPERCHARGING EDUCATION:
Toyota Invests \$2 Million In
North Carolina Schools USA-English

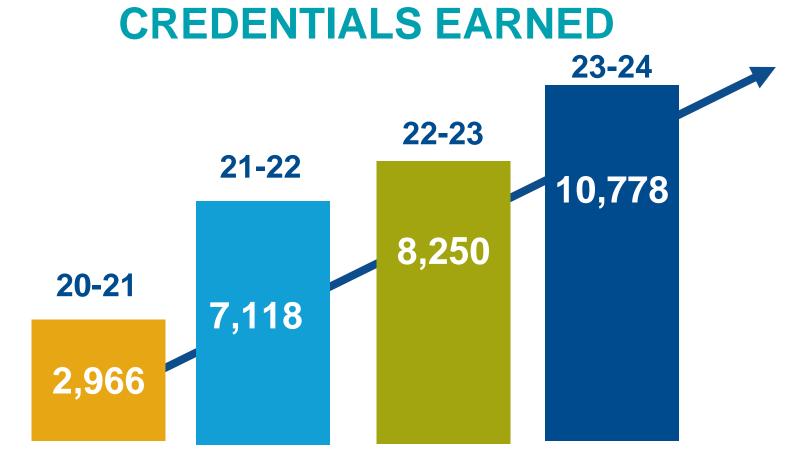
### **TOYOTA**





### CTE by the Numbers...









### Post-Secondary Pathways and Innovation in Education

### **Education**Week.

COLLEGE & WORKFORCE READINESS

### This District Wants to Start CTE in Elementary School, in a New Twist on Career Prep

"Over the past decade, the Guilford County school district in North Carolina has been investing in its career and technical education programs, borrowing from research-backed best practices and using the lessons other districts have learned. In early 2025, the 66,000-student district expects to open what is believed to be the nation's first elementary magnet school for gaming and robotics—an effort to loop its youngest students into career and technical education (CTE) programs that have traditionally begun in later grades."

### **Forbes**

Purposeful Blending Of High School And College Can Boost Economic Mobility

By Matt Gandal, Contributor.

Sep 27, 2023, 01:32pm EDT



# More High School Students Are Getting a Jump on College Credits Now

Schools offer a variety of technologies to support a range of dualcredit learning opportunities.

### Partnerships with Institutions of Higher Education

### Your Future Starts Here—Reserve Your Spot!





### Jumpstart Your College Journey with CCP at GTCC.

Want to get ahead on college credits while still in high school? Join one of GTCC's Career and College Promise (CCP) Information Sessions to learn how dual enrollment can set you up for success.

- Earn college credits while completing high school.
- Step-by-step admissions process.
- · Program benefits & qualifications.



**Koury Hospitality Careers GTCC Jamestown Campus** 621 E. Main St., 6-7 p.m.

- Feb. 12
- March 6
- Feb. 27
- March 11
- March 4
- March 14

#### Don't Miss Out!

- Learn more: gtcc.edu/CCP
  - Save your seat today:
- visit.gtcc.edu/event/676354

It's your time to shine—take the first step with GTCC CCP!

Questions? Contact: Amber England at 336-334-4822, ext. 50263 or email akengland@gtcc.edu



## Bond Progress Update

- Consolidated five elementary schools into two replacement schools;
- Opened four replacement schools during the 2024-25 school year;
- Open Visual and Performing Arts
   Elementary and Kiser Middle during the
   2025-26 school year; and
- Design phase for six comprehensive school projects.



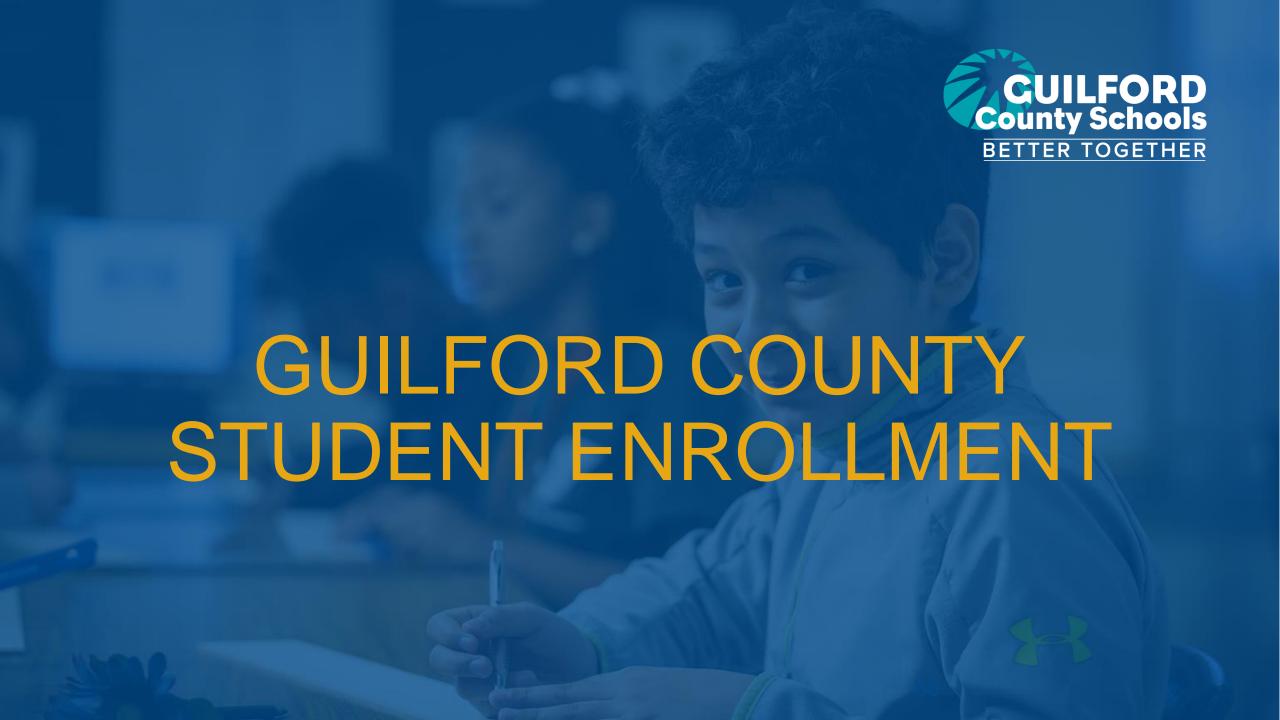


## 2022 GCS BOND – Deferred Projects Schedule

Budget	Total Number of Projects	Encumbered	Actuals	Total Committed	Remaining Balance
FY 23 \$48M	267	\$12,796,791	\$21,456,272	\$34,253,063	\$13,746,937
FY 25 \$10M	20	\$4,003,767	\$1,284,526	\$5,288,294	\$4,711,706
FY 25 \$50M *	15	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	\$50,000,000



<sup>\*</sup> Project ordinance approved between November – December 2024.

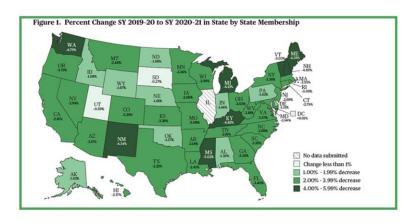


### Background

Guilford County Schools, like many school districts across the country, has seen a downward trend in enrollment for the last several years that has been exacerbated by the pandemic.

New Federal Data Confirms
Pandemic's Blow to K-12 Enrollment,
With Drop of 1.5 Million Students; Pre-K
Experiences 22 Percent Decline





By Kevin Mahnken | June 28, 2021



90.7 Charlotte 93.7 Southern Pines 90.3 Hickory 106.1 Laurinburg

Most NC school districts haven't regained students lost during the pandemic plunge

### Historical Enrollment Trends in Guilford County

School	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25
Guilford County Schools	71,698	71,414	69,311	68,202	67,949	66,844	66,474
Charter School	7,381	7,790	8,513	9,307	9,977	10,632	11,246
Home School	5,367	5,827	7,052	6,101	4,747	4,999	4,999*
Private School	6,523	6,191	6,262	6,509	6,826	7,156	7,156*
Total Guilford County	90,969	91,222	91,138	90,119	89,499	89,631	89,875

- GCS enrollment counts are for grades K-12 and do not include PreK.
- Home School membership was obtained from the NC Department of Administration's NC HOME SCHOOL Statistical Summaries 2018-19 through 2023-24. 2024-25 is unavailable until after EOY data are published. Replicated 2023-24 data for 2024-25.
- Private School membership was obtained from the NC Department of Administration's NC PRIVATE SCHOOL Statistical Summaries 2018-19 through 2023-24. 2024-25 is unavailable until after EOY data are published. Replicated 2023-24 data for 2024-25.
- Charter School membership data is the average for all completed years.



With students and families at the center of our work, GCS launched the Guilford Experience (TGE) Working Group in March. The working group has three goals:

## Align Academic Pathways

in choice and neighborhood schools

257

# Enhance & Scale the GCS Story

to increase participation in our programs



## **Consistent & Robust Customer Service**

to families as they experience a world-class education





## 2025-2026 Mandatory Expense Increases

Legally Required & Sustaining Operations Costs Increases		
Legislated salary increase - local teachers	\$1,564,112	
Legislated salary increase - assistant principals	198,251	
Legislated salary increase – central office/non-certified	1,077,381	
Employer's retirement rate	1,457,852	
Employer's health insurance rate	1,985,150	
Growth in charter school enrollment	1,569,564	
Growth in charter school per pupil amount	1,032,981	
Utility increase	744,143	
Liability/property insurance	900,000	
Total Increase in 2025-2026 Legally Required & Sustaining Operations Costs		<u>\$10,529,434</u>



## 2025-2026 Expense Increases

Safety & Security		
Scanners – Middle & High Schools (annual costs)	\$1,715,430	
Emergency radios (annual costs)	389,424	
Cameras (annual costs)	697,365	
Bi-Directional Amplification (BDA) System (annual costs)	254,065	
Growth in charter school per pupil amount	535,391	
Total 2025-2026 Safety & Security		<u>\$3,591,675</u>



## 2025-2026 Expense Increases

Compensation	
Teacher supplement increase	\$10,000,000
Classified staff salary plan	15,301,803
Growth in charter school per pupil amount	4,432,296
Total 2025-2026 Compensation	<u>\$29,734,099</u>



## 2025-2026 Expense Increases

Other	
Legally Required & Sustaining Operations	\$10,529,434
Safety & Security	3,591,675
Compensation	<u>29,734,099</u>
Total 2025-26 Estimated Increased Costs	<u>\$43,855,208</u>

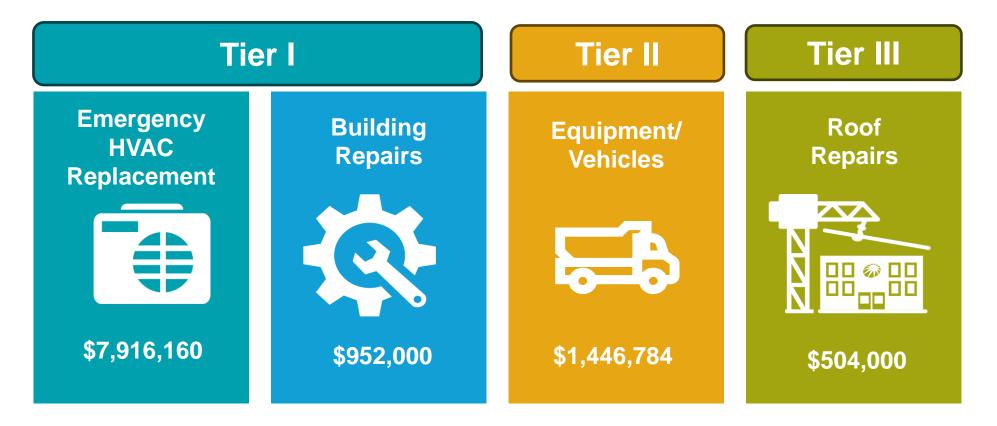


#### 2025-2026 Operating Request from Guilford County

Total Guilford County Appropriation for Operating Budget		
2024-25 Guilford County Appropriation for Operating Budget	\$270,226,073	
2025-26 Estimated Operating Funding Increase Request = 16.2%	43,855,208	
2025-26 Guilford County Appropriation for Operating Budget		<u>\$314,081,281</u>



## Capital Outlay Fund 2025-2026



= \$10,818,944





#### 2025-2026 State Public School Fund

# Recommended State Fund Budget = \$495,006,118

- 2024-2025 allotment formulas adjusted for estimated impact of salary & benefit increases
- Allotted Average Daily Membership (ADM)
  - ✓ 2024-2025 NCDPI Best 1 of 2 ADM = 66,142



## 2025-2026 Local Current Expense Fund

- 2025-2026 Recommended Local Fund = \$318,334,705
- Operating Request from County Commissioners = \$314,081,281
  - \$270,226,073 = 2024-2025 county appropriation
  - + 43,855,208 = increase requested for 2025-2026 (16.2%)
  - \$314,081,281 = 2025-2026 county appropriation requested
- Other Local Sources = Fines & forfeitures \$3,000,000
- Interest earned on investments \$1,253,424



# 2025-2026 Federal Grants Fund

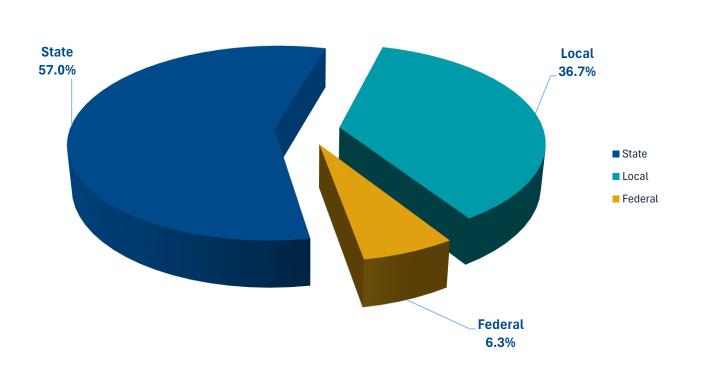
Used 2024-2025 Federal
 Allotments = \$54,537,679

 2025-2026 federal planning allotments from NCDPI have not yet been released.





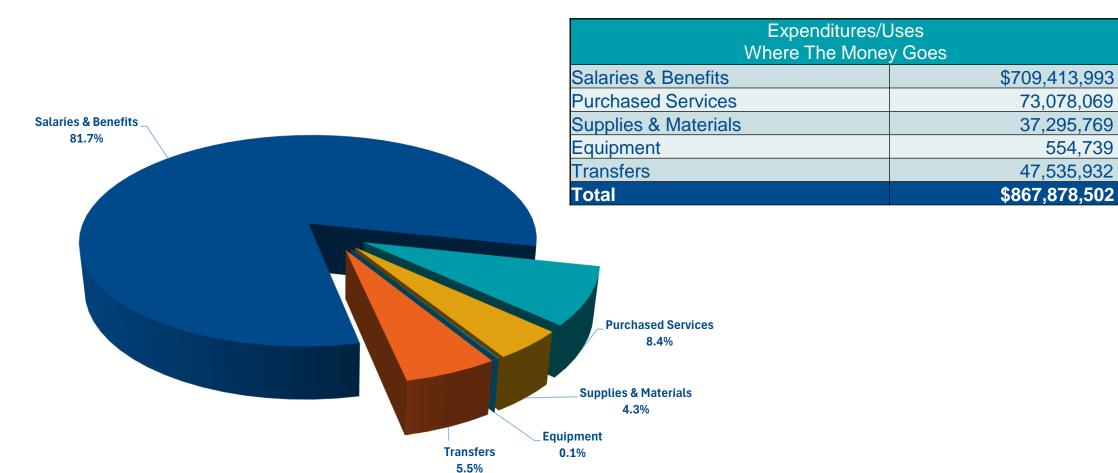
## 2025-2026 Operating Budget



Revenues/Sources Where The Money Comes From			
State	\$495,006,118		
Local	318,334,705		
Federal	54,537,679		
Total	\$867,878,502		



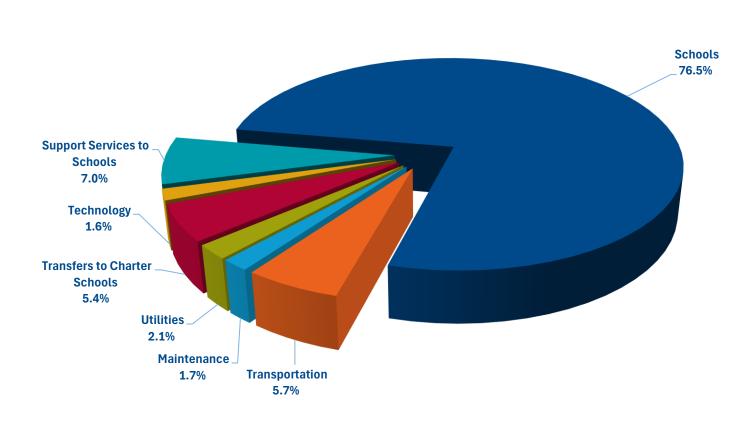
## 2025-2026 Operating Budget





554,739

## 2025-2026 Operating Budget



Summary by Purpose/Function			
Schools	\$663,703,806		
Transportation	49,457,658		
Maintenance	14,542,469		
Utilities	18,334,462		
Transfers to Charter Schools	46,818,344		
Technology	14,364,416		
Support Services to Schools	60,657,347		
Total	\$867,878,502		



## 2025-2026 Total Budget Recommendation

Funding Sources	2024-2025 Budget Resolution	2025-2026 Budget Recommendation
State Fund	\$484,617,890	
State Fullu	ψ404,017,090	\$495,006,118
Local Fund (County)	\$277,142,063	\$318,334,705
Federal Fund	\$82,152,408	\$54,537,679
Capital Outlay Fund	\$10,000,000*	\$10,818,944
Child Nutrition	\$52,592,003	\$52,592,003
ACES Fund	\$6,236,175	\$6,102,915
Special Revenue Fund	\$9,968,000	\$9,818,000
Total	\$922,708,539	\$947,210,364

<sup>\*</sup> Fiscal Year 2024-25 Capital Outlay funds provided were part of the 2022 Bond funds

## Budget Process – Next Steps



## 2025-26 Budget Priorities











## Questions & Dialogue



