





## CONSULTING AGREEMENT

### SITE TRAVEL

Blue Planet requires reimbursement for travel to and from the site as necessary. By signing this agreement, the Client consents to pay for travel expenses to and from the site should it be required. Two (2) site visits are suggested for accurately assessing the strengths and weaknesses of the site and conducting local market research. This is anticipated to require two staff for up to two days per visit.

### FEES

Blue Planet Consulting offers all of the deliverables in this proposal for \$42,500 USD. We require a \$10,000 retainer to begin work. Remaining fees will be invoiced in 5 installments:

- \$100K**
- ❖ \$10,000 - When Site review, crop selection, and equipment vendor analysis are submitted
  - ❖ \$10,000 - When design is completed
  - ❖ \$5,000 - When feasibility report is submitted
  - ❖ \$2,500 - When curricula and QA booklet are submitted
  - ❖ \$5,000 + 10% of new hire's first year salary - When team assessment is completed and new lead grower is recruited

### REPRESENTATION OF AUTHORITY OF PARTIES/SIGNATORIES

Each person signing this agreement represents and warrants that he or she is duly authorized and has the legal capacity to execute and deliver this agreement. Each party represents and warrants to the other that the execution and delivery of the agreement and the performance of such party's obligations hereunder have been duly authorized and that the agreement is a valid and legal agreement binding on such party and enforceable in accordance with its terms.

This is the parties' entire agreement on this matter, superseding all previous negotiations or agreements.

AGREED TO AND ACCEPTED

Michael Suggs

Blue Planet Consulting

Goler CDC - Kimberly Park Project  
 Hydroponics - Healthy Food Economic Development Facility  
 Project Budget 2016 -2019

SOURCE	CITY OF WINSTON SALEM
Total Revenue sources	\$ 961,790

EXPENSES:

CONSTRUCTION:		
Construction/Up-fit**	\$	350,000
Predevelopment/Grading/Fencing/ Retaining Wall	\$	100,000
Technical Consultants - Construction	\$	10,000
Hydroponics/Aquaponics Consultant	\$	25,000
<b>Subtotal - Construction</b>	<b>\$</b>	<b>485,000</b>
Administrative Expenses	\$	152,500
Operational Expenses	\$	316,790
Market Feasibility Study/Business Plan	\$	7,500
<b>TOTAL EXPENSES</b>	<b>\$</b>	<b>961,790</b>
Excess revenue (or under)	\$	-

⓪

⓪

50.43%

32%

66%

2%

100%

NOTES:

\*\* -Includes purchase of structure, equipment and shipping charges.

1 Greenhouse implementation in Year 1	\$	285,000
Year 1 Administrative/Operational expenses - Goler staff and site staff	\$	180,563

⓪ = \$42,500  
 Note: Goler has combined these functions into one contract w/ Blue Planet Consulting.